



Member Profile

Who? Rosa Harnack

Where located? 3255 West March Lane, Ste 300 Stockton, CA 95219

What services/products do you offer? Life Insurance, Long Term Care insurance and Group Health Insurance

When available/hours of operation? Monday – Friday 8am-6pm

Method of payment? (accept credit cards ... which?) Check only

Who can you help or what problems can you solve? (types of clients, customers, patients)

I help Business Owners and Individuals with their Insurance Needs.

How can you help people reach their goals?

By providing peace of mind that comes with having taken care of life insurance. Also, with Long Term Care Insurance, assets can be protected at retirement in the event of a long term care need.

Why choose you over a competitor?

Professionalism and Integrity, also the financial strength of the company I represent.

What is a good referral for you? (define types of referrals)

Business Owner in Lodi or Stockton. Ages 35 to 55 are the best candidates for insurance. Someone that is family oriented and wants to protect their family and business. A business with a key employee that they want to reward with an executive bonus plan.

Anyone that has not updated their life insurance in years.

What do not constitute a good referral?

Someone that is uninsurable, unhealthy. Anyone over 80 years old.

Who do you know who? What is your *DREAM* referral? (name of company, name of a certain person, etc.) Lodi Business Owners!

