



Member Profile



Larry Underhill, Broker Owner of Statesman Realty.

Located at 2 South Lee Avenue, on the corner of Lee and Pine.

I serve people who want to buy or sell homes, income properties, land, and ranchettes in Lodi, Stockton, Woodbridge, Lockeford, Clements, Galt and the country areas surrounding these communities.

I've helped over 1500 families successfully buy or sell properties over the past 23 years in the Lodi area. It gives me great pleasure to help my clients obtain the "happy ending" or "happy beginning" that they seek.

A key to my style of service is that I listen to what my client is saying. Since my objective is to truly serve you, I'll do my best to guide you to the best decision, even if it doesn't benefit me. A true professional isn't trying to "sell" their client something; a professional acts in the best interest of his or her client.

There are plenty of good Realtors out there. Why choose me over someone else? Here are a few points to consider:

- **I specialize in the truth. People appreciate plain talk and straight answers.**
- **I'm high energy, but ZERO pressure! I really care about my clients. After working with you through one of the biggest financial decisions of your life, I'm usually more than a Realtor...we're friends!**
- **I'm a twice-elected President of the Lodi Association of Realtors (1998 and 2007).**
- **I was LAR's Realtor of the Year in 1999.**
- **I'm kind to children and small animals.**

A good referral for me is a qualified Buyer who wants to buy NOW or a motivated Seller who is prepared to price their property at a number that will cause it to SELL.

My Dream Referral? A cash Buyer who needs to be in their new home in ten days!