



Member Profile

Who? Ana L. Turpin/Wells Fargo Home Mortgage/ Reverse Mortgage Specialist

Office located at: 3414 Brookside Road, Suite 3, Stockton, CA 95219

What services/products do you offer? I provide Reverse Mortgage lending options for homeowners who are 62 years of age and older. I also provide education about reverse mortgage lending to homeowners, realtors, CPA's, Estate Attorney's and other lenders.

When available/hours of operation? 8-5 evenings and weekends by appointment.

Who can you help or what problems can you solve? I assist homeowners 62 years and older to convert part of the equity in their homes into income without having to sell the home, give up title, or take on a new monthly mortgage payment. Instead of making monthly payments to a lender, the lender makes payments to the homeowner.

How can you help people reach their goals? Educating our homeowners on the benefits of our products and allowing them to make a wise decision.

Why choose you over a competitor?

- ✓ I am a local lender
- ✓ My main focus is: to truly education the consumer with no pressure
- ✓ I am available, and always return phone calls.
- ✓ I have 14 years of reverse mortgage experience and training
- ✓ I specialize only in reverse mortgages. We provide service and assistance after the loan closes.

What is a good referral for you? Good referrals for me are men, women, and families who are of retirement age, 62 years or older, and need supplemental income. I am able to help educate them about leverage their home to create an additional income stream.

Who do you know who? What is your *DREAM* referral? I am looking for introductions to Trust/Estate Attorneys and CPA's. My services are a value added resource for their existing clients list. I also partner well with realtors: or Lender who need someone to educate potential borrowers.

I am always available for your referrals.